



November 12, 2024

Third Quarter 2024 Financial Results & Corporate Update

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Agenda

- 1 Opening Remarks
- 2 Q3 2024 Performance Overview
- 3 Our Pipeline
- 4 Financial Performance
- 5 Upcoming Milestones
- 6 Q&A

Forward-looking Statements



Ying Huang, PhD
Chief Executive Officer



Lori Macomber
Chief Financial Officer

Business Highlights

CONTINUED PROGRESS AGAINST OUR STRATEGIC PRIORITIES

Establishing a strong foundation for CARVYKTI® market penetration

- 3Q24 net trade sales of **\$286MM**
- **Announced Long-Term Overall Survival Data from CARTITUDE-4 study in Multiple Myeloma**, featured in an oral presentation at IMS
- **Recent label expansion in Switzerland for 3L+ patients;** Received 4L+ approval in China
- **Official launch in Switzerland in 3Q;** CARVYKTI® is now commercially available in five countries and **have treated 4,000+ patients**
- **Appointed Alan Bash** as President of CARVYKTI®

Strengthening our manufacturing capabilities

- Received approval and **initiated commercial production** at the new Obelisc site in Ghent
- **Meaningful progress on Raritan site expansion**, with expected approval of new Raritan section in 2H25

Unlocking value across our broader pipeline

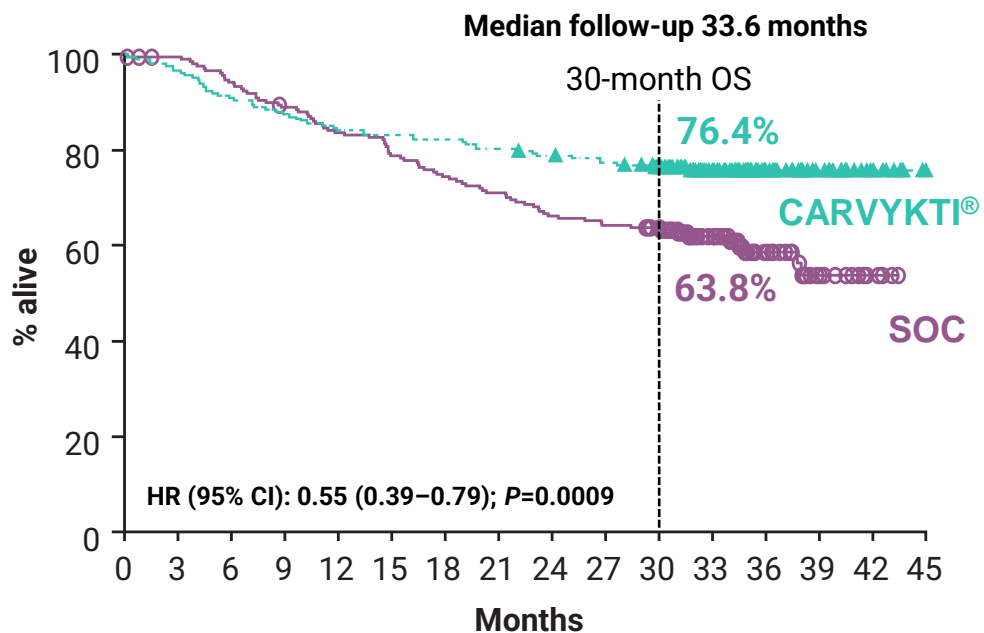
- Continued to **advance early-stage pipeline candidates** across hematologic and solid tumor indications
- **Initiated Phase 1 trial for autoimmune** program
- Announced to establish a new, state-of-the-art, 31,000-square-foot cell therapy **R&D facility in Philadelphia**

Maintaining a solid financial position to fund sustainable growth

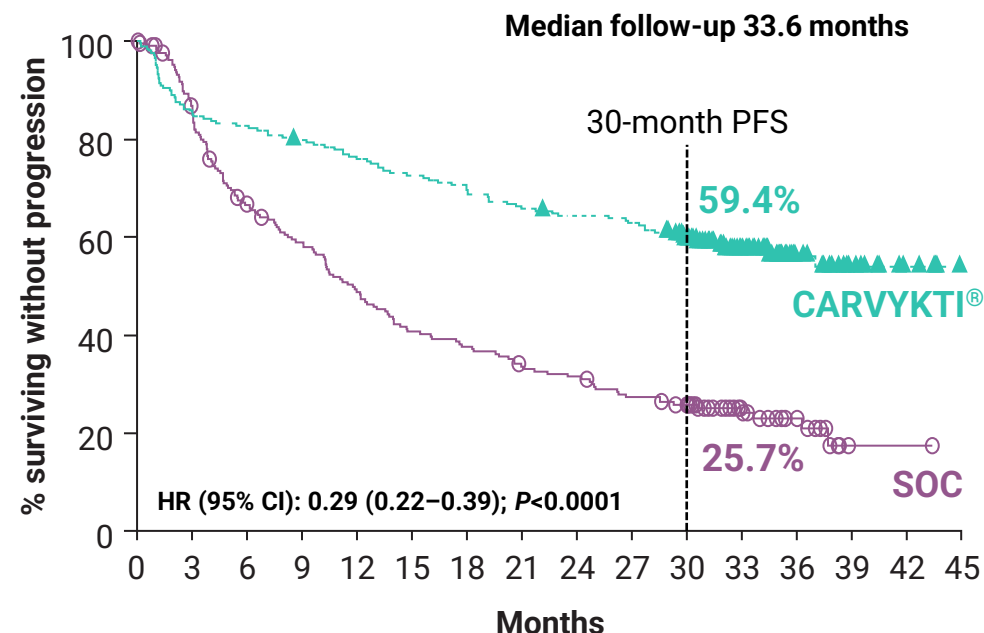
- Cash position of **\$1.2 billion and growing revenues** expected to fund operating and capital expenditures **into 2026**, when we expect to begin to achieve an operating profit
- GenScript announced resolution to **deconsolidate** Legend's financial statements

CARVYKTI® - First CAR-T in MM to Achieve OS Benefit, the Gold Standard for Oncology Trials

CARVYKTI® Significantly Improved OS



CARVYKTI® Maintained Significant Improvement in PFS



- Long-term CARTITUDE-4 update^{1,2}: A one-time CARVYKTI® infusion significantly **prolonged overall survival** and **improved quality of life**
- **45% reduction in risk of death** with CARVYKTI® vs SOC in patients with lenalidomide-refractory MM after 1–3 prior LOT
- **~70% reduction in risk of progression or death** in patients who received CARVYKTI®
- **Median OS and PFS were not reached** with CARVYKTI®
- **Safety profile was consistent** with previous analysis and **no new cases of cranial nerve palsy or MNT** reported for the CARVYKTI® arm since previous report



1. Mateos, et al. Overall Survival (OS) With Ciltacabtagene Autoleucel (Cilta-cel) Versus Standard of Care (SoC) in Lenalidomide (Len)-Refractory Multiple Myeloma (MM): Phase 3 CARTITUDE-4 Study Update. International Myeloma Society 2024 Annual Meeting. September 2024.

2. San-Miguel J, et al. N Engl J Med 2023;389:335-47.

OS: overall survival; PFS: progression-free survival; SOC: standard of care; MM: multiple myeloma; LOT: line(s) of therapy; MNT: movement and neurocognitive treatment-emergent adverse event

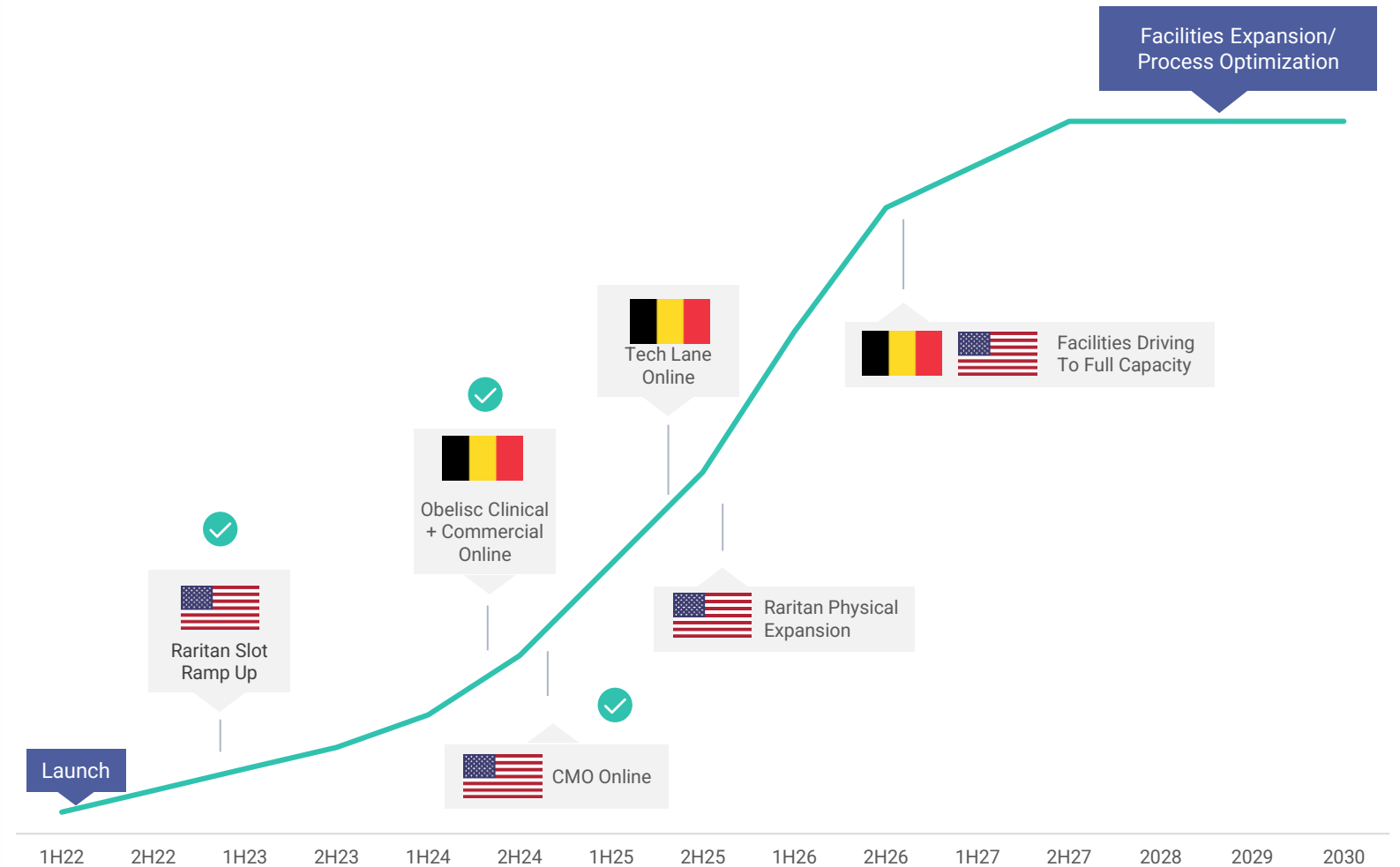
US and EU CARVYKTI® Supply Expansion Overview

RECENT PROGRESS

- Started commercial production at Obelisc facility in Ghent in September 2024
- Initiated clinical production at Novartis facility in July 2024

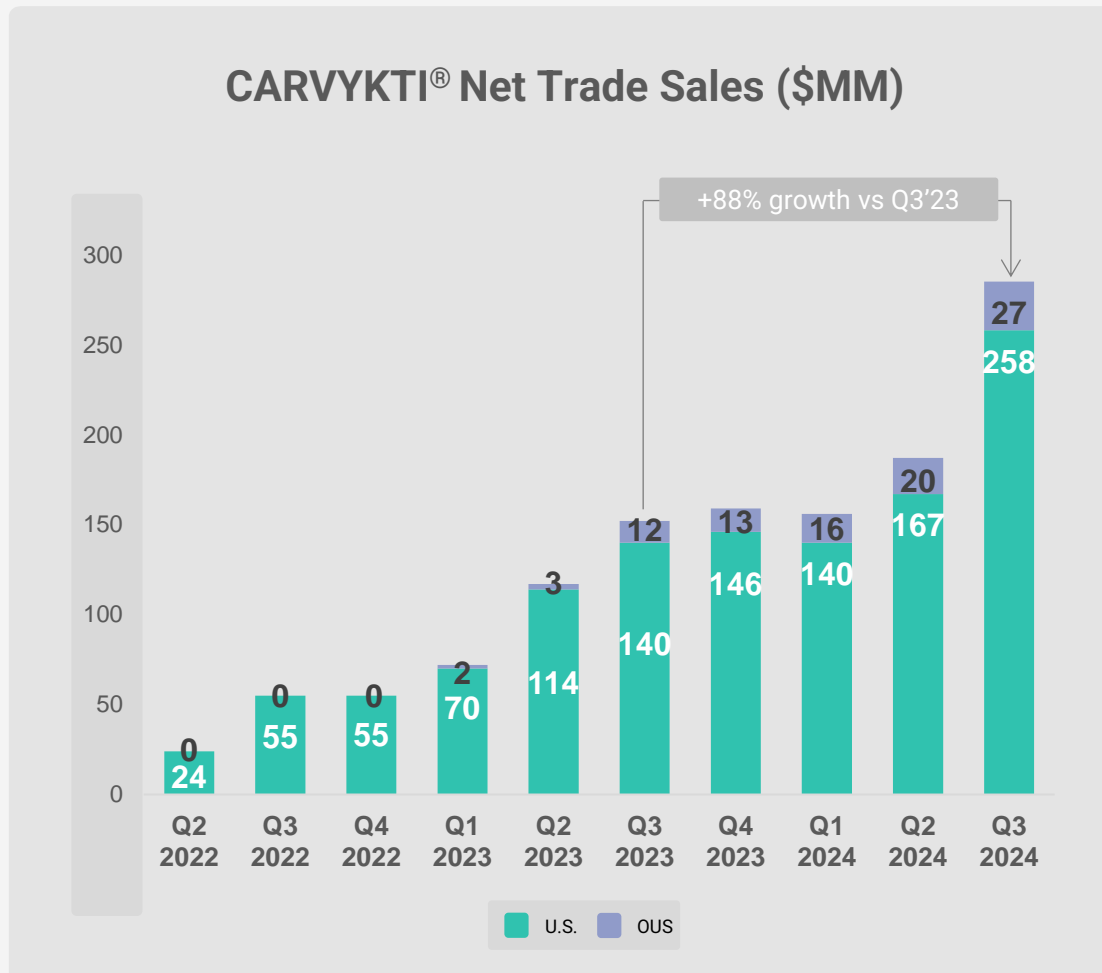
UPCOMING MILESTONES

- Initiate commercial production at Novartis facility in 1H 2025
- Initiate commercial production at Tech Lane facility in 2H 2025
- New section approval expected in Raritan facility in 2H 2025



CARVYKTI® Uptake Continues

Continued market penetration, population in earlier lines of treatment represents significant opportunity for continued growth



	YoY Growth	QoQ Growth
U.S.	84%	54%
OUS	125%	35%
Global	88%	53%

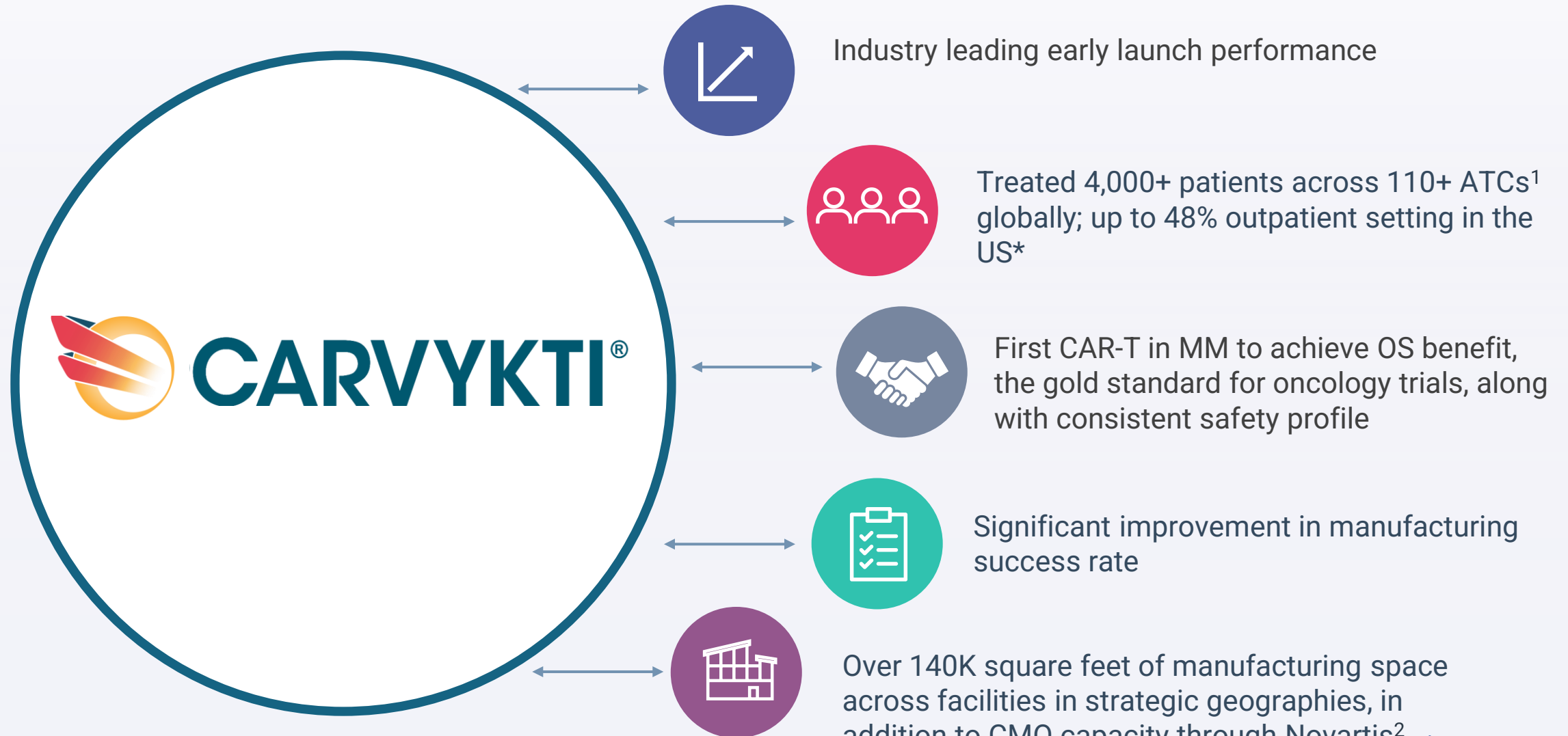
→ U.S. QoQ growth of 54% primarily driven by:

- Share gains & strength of 2L+ demand
- Capacity expansion
- Continued manufacturing efficiencies

→ OUS QoQ growth of 35% primarily driven by:

- Capacity expansion
- Ongoing launch strength, with a growing commercial footprint in Germany, Austria, Brazil, and Switzerland

Unleashing the Strength of CARVYKTI®



1. ATC – Authorized treatment center

2. Novartis Pharmaceuticals Corporation

- * Based US Claims Data that is still maturing

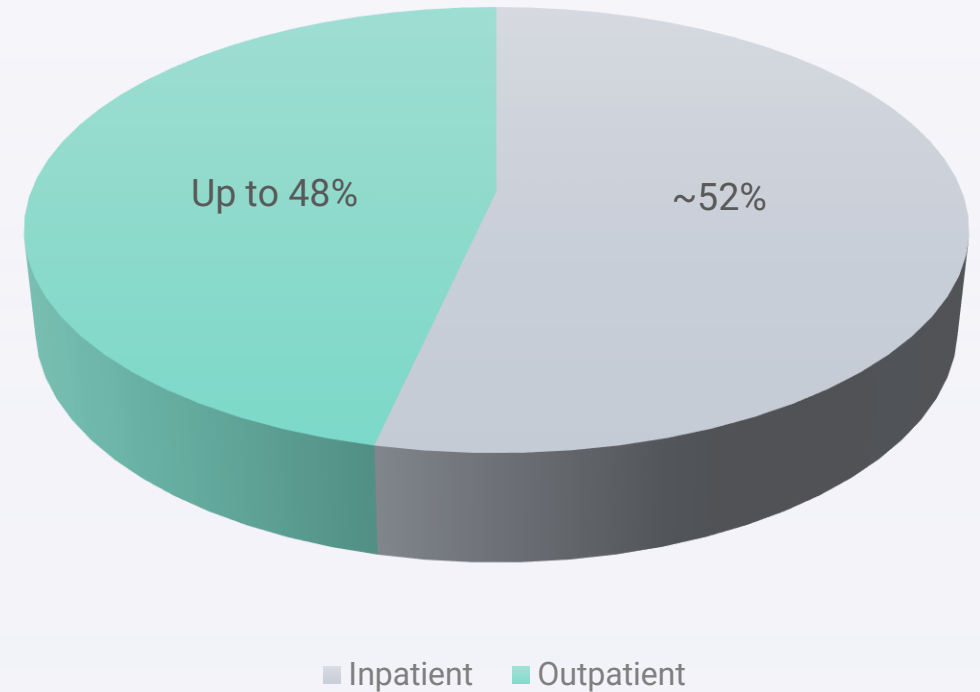
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Outpatient Administration of CARVYKTI® is Extensive

Outpatient is a key expansion opportunity

- Extensive use of CARVYKTI in outpatient setting is a key differentiator
 - Unique delayed CRS¹ onset allows for outpatient administration options to best serve patient needs
- Patients and caregivers prefer to return home after treatment
- Support hospital infrastructure for the increased 2L+ patient population in community setting
- Expect majority of CARVYKTI patients will be treated in outpatient setting by year end 2025

CARVYKTI® Treatment Setting Volume: U.S.



Outpatient treatment represents **up to 48%** of CARVYKTI volume across **82 ATCs** in the U.S.

1. CRS – Cytokine release syndrome

Our Pipeline

Global US China



Cilta-cel Clinical Studies

PHASE 1

PHASE 2

PHASE 3

BCMA-directed autologous therapy

LEGEND-2[†]
RRMM
NCT03090659

CARTIFAN-1*
RRMM
NCT03758417

CARTITUDE-1*
RRMM
NCT03548207

CARTITUDE-2*
MM
NCT04133636

CARTITUDE-4*
RRMM
1-3 Prior Lines
NCT04181827

CARTITUDE-5*
NDMM
Transplant Not Intended
NCT04923893

CARTITUDE-6*
NDMM
Transplant Eligible
NCT05257083

Johnson & Johnson

Additional Pipeline Assets

PRECLINICAL

PHASE 1

Autologous Therapies

AUTOIMMUNE
(CD19 X CD20 X CD22)

NHL[†] / ALL[†]
(CD19 X CD20 X CD22)[†]

MM[†]
(CD19 X GPRC5D),
(GPRC5D)

COLORECTAL[†]
(GCC)

SCLC & LCNEC^{†#}
(DLL3)

NOVARTIS

GASTRIC & PANCREATIC[†]
(CLAUDIN 18.2)

Allogeneic Therapies

AUTOIMMUNE
(CD19 X BCMA)

NHL[†]
(CD20)
CAR-αβ T

NHL[†]
(CD19 X CD20)
CAR-γδ T

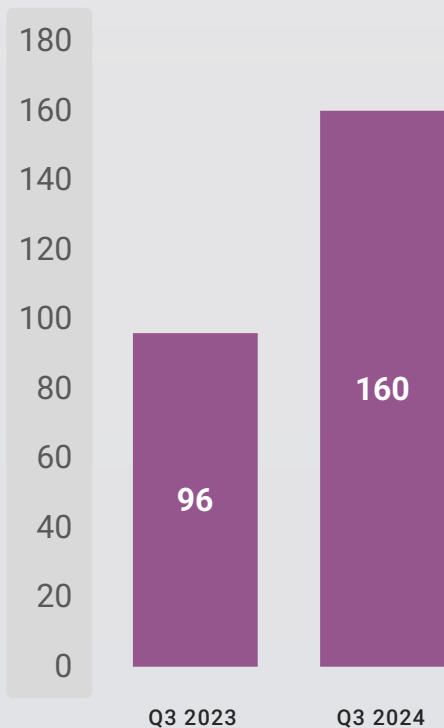
MM[†]
(BCMA)
CAR-γδ T

MM[†]
(BCMA)
CAR-NK

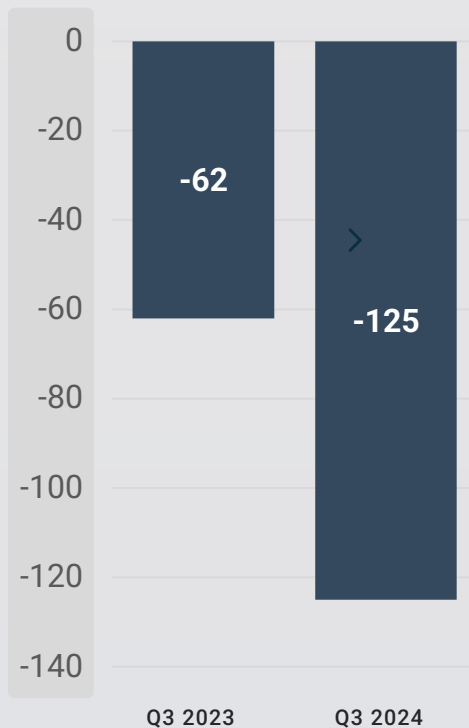
*In collaboration with Janssen, Pharmaceutical Companies of Johnson & Johnson. [†]Phase 1 investigator-initiated trial in China. [‡]IND applications have been cleared by the U.S. FDA. [§]Subject to an exclusive license agreement with Novartis Pharma AG. The safety and efficacy of the agents and/or uses under investigation have not been established. There is no assurance that the agents will receive health authority approval or become commercially available in any country for the uses being investigated. Additionally, as some programs are still confidential, certain candidates may not be included in this list.
INDICATIONS: ALL: acute lymphoblastic leukemia; LCNEC: large cell neuroendocrine carcinoma; MM: multiple myeloma; NDMM: newly diagnosed multiple myeloma; NHL: non-Hodgkin lymphoma; RRMM: relapsed or refractory multiple myeloma; SCLC: small cell lung cancer
TARGETS: BCMA: B-cell maturation antigen; DLL3: delta-like ligand 3; GCC: guanylyl cyclase C; GPRC5D: G-protein coupled receptor, family C, group 5, member D

Q3 2024 Financial Highlights

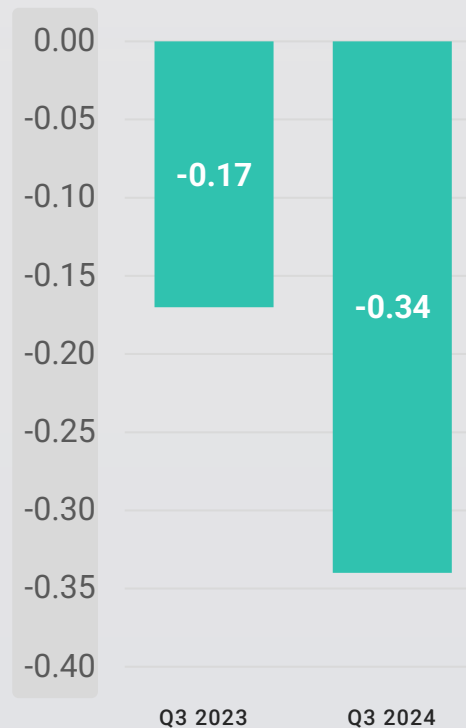
Total Revenue (in \$MM)



Net Loss (in \$MM)



EPS (in \$)

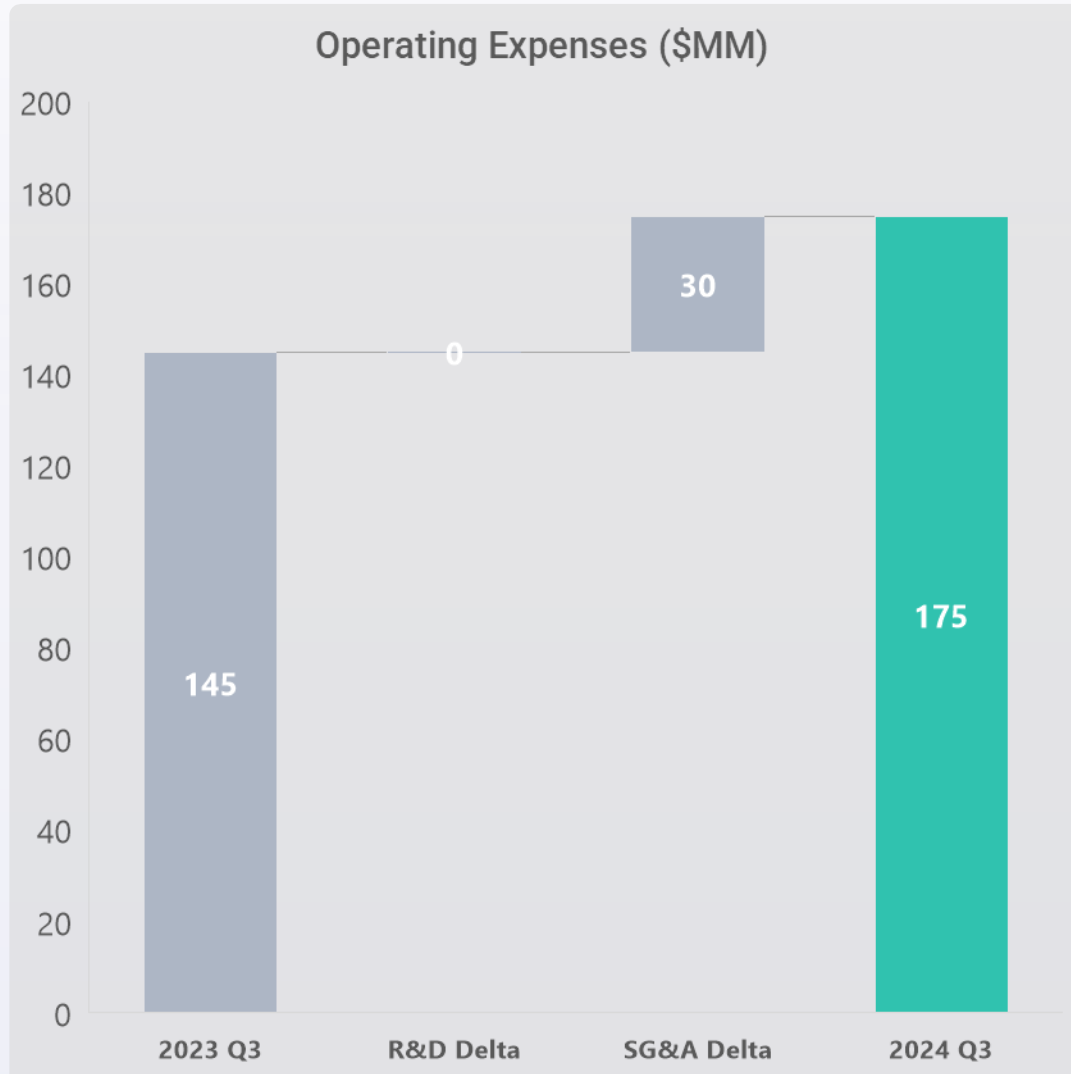


KEY TAKEAWAYS

Total revenues increased by 67% compared to 3Q23.

- Collaboration revenue increased 88% driven by increased sales of CARVYKTI® in connection with the Janssen Agreement.
- License revenue was \$17.1 million, which was entirely contributed by the Novartis License Agreement; compared to \$20.1 million in 3Q23, which was entirely contributed by the Janssen Agreement milestones.
- Net loss was \$125.3 million, or \$0.34/share vs. \$62.2 million, or \$0.17/share in 3Q23; primarily driven by unrealized foreign exchange loss.

Focused Investments in Commercialization and Pipeline



3Q 2024 OpEx increased 21% versus 3Q 2023

- **R&D spend** decreased by *\$0.3 million* for R&D activities in cilta-cel, , including start-up costs for clinical production in Belgium, as well as continued investment in our solid tumor programs.
- **Selling and distribution spend** increased by *\$23 million* to support commercial activities for cilta-cel, including the expansion of the sales force and second line indication launch preparation.
- **Administrative expenses** increased *\$7 million* primarily due to the expansion of administrative functions and infrastructure to increase manufacturing capacity.
- **Other Expenses** increased *\$62 million*, which was almost entirely driven unrealized FX losses for 3Q24. The unrealized losses were primarily driven by intercompany transactions and balances between the US and non-US legal entities related to R&D activities.

Cash position of approximately **\$1.2B** expected to fund operating and capital expenditures **into 2026**

Recent and Upcoming Anticipated Milestones

RECENT MILESTONES

ANTICIPATED MILESTONES

Establishing a strong foundation for CARVYKTI® market penetration

- ✓ Obtained FDA approval for CARVYKTI® in 2L+ relapsed and lenalidomide-refractory MM.
- ✓ Obtained EMA approval for CARVYKTI® in 2L+ relapsed and lenalidomide-refractory MM.

- Continue executing global launches for CARVYKTI® in 2L+ therapy.

Strengthening our manufacturing capabilities

- ✓ Initiated commercial production at new Obelisc facility in Ghent in Sep 2024.
- ✓ Entered into Master Manufacturing and Supply Services Agreement with Novartis*.

- Approval of new Raritan section in 2H25

Unlocking value across our broader pipeline

- ✓ Completed enrollment in CARTITUDE-5 in July 2024.
- ✓ Made investments in a new, state-of-the-art R&D facility in Philadelphia.

- Complete enrollment in CARTITUDE-6.
- Advance pipeline programs.

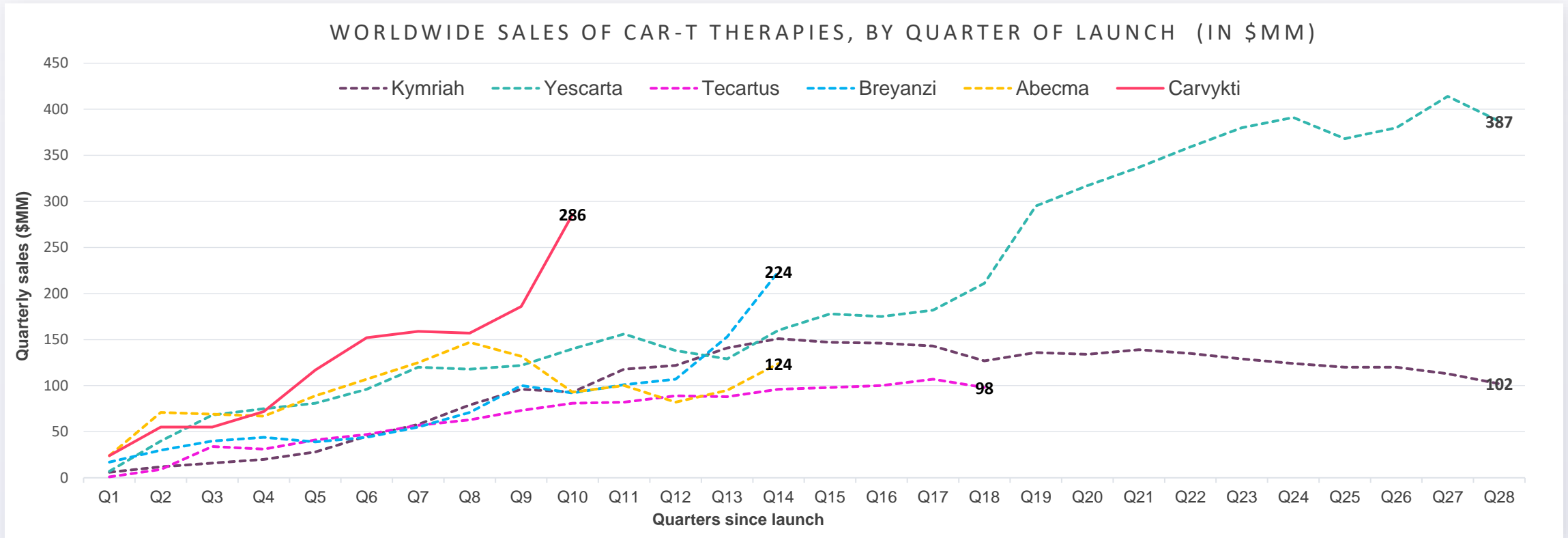
*Novartis Pharmaceuticals Corporation

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A New Standard for CAR-T Launches

CARVYKTI® - INDUSTRY LEADING EARLY LAUNCH PERFORMANCE

FIRST TEN QUARTERS OUTPERFORMING HISTORICAL CAR-T LAUNCHES



Data Source: Companies' public filings.

Q&A



Ying Huang, Ph.D.
Chief Executive Officer



Lori Macomber
Chief Financial Officer



Mythili Koneru, M.D., Ph.D.
Chief Medical Officer



Steve Gavel
SVP of Commercial Development,
US and Europe

Thank you!